

Monthly Bulletin

of the

American Association of Title Men

Vol. 2

AUGUST, 1923

No. 8

Program and All Convention Plans Completed



EVERYTHING is now ready for the Convention. The program is completed and all arrangements have been made for our convenience and entertainment and Omaha awaits us.

The Nebraska title men, in general, and those of Omaha, in particular, have been untiring in their efforts to make this the best convention ever held. And it will be if we give them the same enthusiastic support they have given us. A good attendance is all that it will take to make it a big success.

Indications show a great deal of enthusiasm and interest in the coming meeting and it is believed a record crowd will be in attendance.

Omaha is an ideal convention city. Centrally located, easily reached, both by railroad and the state's unexcelled highway system, and with unsurpassed hotel and entertainment facilities, it offers enticing inducements to be one of the title men in attendance at the Seventeenth Annual Convention of the American Association.

Trains arrive in and depart from Omaha at all hours of the day and night in all directions. Those coming by train will find travel that way very convenient. Attention is called to the fact that those from the south and east desiring to make a longer trip or vacation of it, can buy excursion tickets to Colorado points with stop-over privileges at Omaha and then visit the wonderful places in Colorado. These tickets are cheaper than the regular round trip fare to and from Omaha, but one must go to Colorado to validate them.

A copy of the program is shown on the inside page of this bulletin. It is complete, and carries a variety of subjects pertinent to the title business in all its branches. Everyone is urged to attend all of the meetings. Whether you are abstracter, examiner or write title insurance, you will find it profitable to attend the meetings of all sections. The problems in each are those of the others.

Several suggested that there be more time for discussion and the program not be too full of set addresses. A glance at it will show that there has been ample provision made for open discussion of problems and matters. Come prepared to present anything you have in mind.

Every one will be interested in address of Mr. Chittick on, "The Association's Fifteen Proposals for Uniform Laws." This is a matter which has been under consideration for a long time and we should become thoroughly acquainted with it and then plan a program for its advancement.

The meeting of the Examiners' Section is one which will be of practical benefit. Mr. Fox and Mr. Blackburn are authorities on examinations and all title matters and everyone will profit from their talks.

Title Insurance is a matter worthy of study by everyone in the abstract business, and the examiners, too. It has a big field, is in the process of development and growing by leaps and bounds in popularity and demand. The meeting of this Section, therefore, should receive the attention of all present—not alone from the title insurance men, but from the others.

The expansion of territory covered by title insurance and the increased demands for its facilities have occasioned a great deal of matter for discussion. Mr. Umsted's address, followed by the discussion of topics, will bring out many of these things.

Two talks of especial interest to abstracters are those of Mr. Patterson and Miss Vogel. Mr. Patterson has some very unique ideas about the business and presents them in an entertaining manner. Miss Vogel has had a very successful career as manager of a busy abstract office and therefore is well qualified to tell about her subject.

There are three talks of a general nature. The first on, "The Future as Judged by the Past," holds particular attention. Mr. Head is certain to present some interesting facts.

We are particularly fortunate in having Mr. Ennis, President-Elect of the National Association of Real Estate Boards, on the program. Title men are vitally interested in the realtors and the development of their profession, (as they now rightfully call their work) and we will be pleased to have his ideas.

Every business is particularly interested in legislatures and the members composing them. Ours is particularly so, as it has been said there is no business which works with and under laws made by legislatures, and yet has had so little to do with their passage as the title business. Mr. Feehan has been where he could study the workings of state lawmaking bodies both their personalities and their works and has some original and keen ideas about them.

The various committee reports are always full of facts and suggestions worthy of consideration and undertaking. A scanning of the printed proceedings of the past years will show them full of valuable information.

Gain the benefits of these things by attending the meeting. It will help you in your business—it will be time pleasantly spent.

Join the crowd at Omaha

MONTHLY BULLETIN

of the

American Association of Title Men

Published monthly by Kable Brothers Company
as the official organ of the American
Association of Title Men.

Publication Office.....Mount Morris, Ill.
EDITOR.
Richard B. Hall.....Hutchinson, Kan.
Hall Abstract Co.

Entered as second-class matter December 25,
1921, at the post office at Mount Morris, Illinois,
under the Act of March 3, 1879.

OFFICERS.

Mark B. Brewer, President.....Texarkana, Ark.
Security Mortgage Co.
George E. Wedthoff, Vice President.....
Bay City, Mich.

Northern Title & Trust Co.
T. M. Scott, Treasurer.....Paris, Texas
Scott Title Co.

Richard B. Hall, Executive Secretary.....
Hutchinson, Kansas

Title Examiners' Section.

Henry J. Fehrman, President.....Omaha, Neb.
Peters Trust Co.
J. R. West, Secretary.....Nashville, Tenn.
Security Title Co.

Title Insurance Section.

John E. Potter, President.....Pittsburgh, Pa.
Potter Title & Trust Co.
Roy E. Calhoun, Secretary.....Atlanta, Ga.
Atlanta Title & Trust Co.

Executive Committee.

Mark B. Brewer, Ex-Officio.
George E. Wedthoff, Chairman.
Will H. Pryor.....Duluth, Minn.
Pryor Abstract Co.
Henry J. Fehrman, President.....Omaha, Neb.
Peters Trust Co.
John E. Potter.....Pittsburgh, Pa.
Potter Title & Trust Co.
George E. Whitcomb.....Northwood, Iowa
Geo. H. Whitcomb & Son.
W. K. Jones.....Cheyenne, Wyo.
Pioneer Title & Loan Co.
M. P. Bouslog.....New Orleans, La.
Louisiana Abstract & Title Guaranty Co.
J. W. Woodford.....Tulsa, Okla.
Title Guaranty & Trust Co.
Henry E. Monroe.....San Francisco, Calif.
California-Pacific Title Insurance Co.

AUGUST, 1923.

Ample time is provided in the program for open sessions, or periods, for discussion of any topic or problem pertaining to the title business. Nearly everyone has something about which he would like to learn the experience of others in handling.

These discussions, or open forums, will be a success and prove very profitable if participated in by a large number.

Be ready to take part, asking questions and telling of your experiences.

The program is designed to be of benefit to you, and to be a clearing house of title matters.

Be prepared to do a bit in it.

DATES OF KANSAS CONVENTION,
OCTOBER 11, 12 AND 13.

The dates of the annual convention of the Kansas Association of Title Men, at Junction City, have been decided as mentioned above. This will be a two and a half day session, ending on Saturday, when the visitors will journey to Manhattan to see one of the big football games of the season.

The Kansas Association now has the largest membership in its history and everything points to a successful and instructive meeting.

TITLE COMPANIES GIVE CUP FOR
REALTORS MEMBERSHIP
PRIZE.

"The Realtor," publication of the San Francisco Real Estate Board, tells the following about the cup given by the title companies as the prize in the Real Estate Associations' Drive for 1,000 associate members:

Trophy from Title Insurance Com-
panies.

The title insurance companies have shown their desire to cooperate in the drive for 1,000 new associate members by offering a handsome trophy to the team bringing in the greatest number of applications. It is stipulated, however, that the trophy will be kept in the Board offices with the names of the winning team inscribed upon it.

This is just another evidence of the splendid cooperation that the Board has received at the hands of the title companies. They can always be counted upon among the first to back up the efforts of the organization.

ANNOUNCING THE ORGANIZA-
TION OF THE TITLE INSURANCE
COMPANY, OF RICHMOND, VA.

Announcement is made of the organization of this new company, which will fill a need for modern title service in one of the oldest and most substantial cities of the country.

It has a capital of \$500,000 and will engage in the title insurance business; make loans on real estate; purchase notes, trust deeds, etc., secured by real estate with particular attention to building loans; and guaranteed first mortgage certificates.

Richmond is to be congratulated upon the organization of this company which will now make modern title service available.

The following officers have been announced: President, E. D. Schumacher; Vice Presidents, John C. Easley and Thomas W. Ellett, together with a board composed of men prominent in business and financial activities of the community.

*Plan to attend the
Convention*

TRIBUTE TO DOCTOR MORGAN.

Dr. J. R. Morgan, Kokomo, Ind., long-time supporter and worker in both the State and the National Association, has also been actively identified in all progressive movements in his community and state. He gave the five-minute speech for Indiana at the Cleveland Convention in June of the National Association of Real Estate Boards, and the "Hoosier Realtor," official publication of the State Association printed the following letter of appreciation:

Our Five-Minute Man.

Dr. J. B. Morgan, Realtor,
111 North Buckeye Street,
Kokomo, Indiana.

Dear Doctor Morgan:

Well, we didn't win the cup, but we at least showed them that Indiana was in the running, thanks to your good offices.

I want to express to you the appreciation of the entire membership for making the effort, particularly as you are not in the best of health. Yours is the spirit that makes organization go, and we're proud of you.

Sincerely yours,

THE INDIANA REAL ESTATE AS-
SOCIATION.

TEXAS ASSOCIATION HOLDS
MEETING.

The Sixteenth Annual Convention of this Association was held in Waco, (Tom Dilworth's town) September 6 and 7.

President Ben Love, of Franklin, was in charge, ably assisted by Lewis Fox, of Fort Worth, and Tom Dilworth, host.

The Executive Secretary was present as the guest of the Texas Association and representing the American Association.

The prize winner in the Lewis D. Fox cup contest for abstract was the Hillsboro Abstract Company, Hillsboro, Texas.

KANSAS ASSOCIATION ISSUES
NEW DIRECTORY.

The Kansas Association has issued its new directory, giving the names of members in the various counties. They has been distributed generally to real estate men, loan companies, etc., and a supply given to all members. The list is complete, with the exception of a very few counties where members could not be secured.

The Kansas Association has made a record this year for membership. It has 104 counties and members in everyone except about a dozen.

CALL FOR EXECUTIVE COMMIT-
TEE MEETING.

Vice President George E. Wedthoff, Chairman of the Executive Committee, has issued a call for the Annual Pre-Convention Meeting of the Committees, for 2 p. m., September 3.

The place—Hotel Fontanelle.

PROGRAM

Seventeenth Annual Convention of the American Association of Title Men

TUESDAY, WEDNESDAY AND THURSDAY

September 4-5-6

HOTEL FONTENELLE

OMAHA, NEB.

Tuesday, September 4, 1923.

OPENING SESSION.

- 8:30 Registration.
9:30 Call to order by President Mark B. Brewer.
Invocation, J. W. Frost, D. D., pastor First M. E. Church, Omaha.
9:35 Singing, "America," led by Richard B. Hall, Ralph Brown at piano.
9:40 Address of Welcome, Hon. James Dahlman, mayor of Omaha.
9:50 Responses by Worrall Wilson, Seattle, Wash., and W. H. Hardy, Jr., Waukesha, Wis.
10:00 Report of Executive Secretary, Richard B. Hall.
10:30 Report of Treasurer, T. M. Scott.
10:45 Address, "The Association's Fifteen Proposals for Uniform Title and Conveyancing Laws," by Henry R. Chittick, solicitor, Lawyers' Title & Trust Co. New York, N. Y.
11:45 Introduction of new members and visitors.
11:50 Report of Committee on Organization and Membership Extension, J. R. Morgan, Kokomo, Ind., Chairman.
11:55 Appointment of Nominating, Resolution and other Committees.
12:00 Noon. Adjournment for luncheon.
The Executive Committee will meet during the luncheon period.

AFTERNOON SESSION.

- 1:30 Report of Committee on Cooperation, Donzel Stoney San Francisco, Calif., Chairman.
1:40 Report of Judiciary Committee, Fred P. Condit, New York, N. Y., Chairman.
1:50 President's Annual Address. Mark B. Brewer, President, American Association of Title Men.
2:00 Address, "The Future as Judged by the Past," Hon. Walter W. Head, President Omaha National bank, and First Vice President American Bankers' Association.
Title Examiners' Section.
Henry J. Fehrman, President of Section, presiding.
2:45 Address, "From the Examiners' Standpoint," by Joseph Fox, Title Attorney, Union Central Life Insurance Company, Cincinnati, Ohio.
3:10 Annual Address, by President of Title Examiners' Section, Henry J. Fehrman.
3:25 Address, "Some Criticisms of Abstracts and Abstracters and Suggestions," by T. W. Blackburn General Counsel and Secretary of the American Life Convention.
4:00 Discussion of foregoing addresses.
4:20 Election of officers, Title Examiners' Section.
4:25 Announcements, Presiding Officer.
4:30 Auto ride, compliments of the Chamber of Commerce and Nebraska Association of Title Men.

EVENING.

- 8:00 For the men, special Ak-Sar-Ben show at the Den.
For the ladies, theatre party.

Wednesday, September 5.

MORNING SESSION.

- 9:15 Call to order and announcements.
9:25 Address, "The Spirit of Cooperation," by H. R. Ennis, President-Elect of The National Association of Real Estate Boards.

- Title Insurance Section.
10:00 Call to order, by President.
10:05 President's annual address, John E. Potter, President Title Insurance Section.
10:20 Address, "Why Title Insurance Has Supplanted Other Methods in Pennsylvania," by John R. Umsted, Vice President Continental-Equitable Title & Trust Company, Philadelphia, Pa.
10:50 Topical discussions:
(a) Should Title Insurance Companies Make Extra Charges for Special Risks?
(b) Should Lawyers be paid a Commission?
(c) The Importance of and Best Methods for Speeding Up Examinations and Closings.
(d) The Policies Pursued by Eastern Insurance Companies in Writing Title Insurance on Loans.

Leaders of these discussions will be announced from the Chair. All members invited to participate.

- 12:00 Noon. Adjournment for luncheon.

AFTERNOON SESSION.

- 1:30 Call to order by John E. Potter, President Title Insurance Section.
Election of officers, Title Insurance Section.
Unfinished business.
1:35 Mark B. Brewer, President American Association of Title Men, presiding.
Address, "Roses and Thorns in Abstracting," by H. S. Patterson, President Etowah Abstract Company, Gadsden, Ala.
1:40 Report of Nominating Committee and election of new officers.
2:15 The Open Forum. At this time the members will be asked to enter into the discussion of their viewpoint of the title business, their problems and conditions in their communities. COME PREPARED TO SAY SOMETHING. The Chair will act as time-keeper. No one allowed to speak twice on the same subject.
Suggestions: commissions, uniform certificates, term abstracts, attorney's requirements, copying abstracts; printed abstracts; certifying to competitors' work; bankruptcies, how shown; federal liens; bonding of abstracters; Torrens activities; statements of title; forms of title policies.
Take part in the discussion!
3:30 Adjournment.
4:00 Golf tournament, Happy Hollow Country Club.
EVENING.
6:45 Annual banquet, Hotel Fontenelle.

Thursday, September 6.

MORNING SESSION.

- 9:45 Call to order.
9:50 Report of Special Committee on Advertising, by J. E. Thomas, Chairman.
10:00 Discussion of and suggestions on advertising. All members invited to participate.
10:20 Address, "Why I Am An Abstracter," by Mildred A. Vogel, El Paso, Texas.
10:50 Report of Resolutions Committee.
10:55 Address, "Legislators and Legislation" by Herbert J. Feehan, President New York State Title Association.
11:25 General discussion of proposal to change name of Association and action thereon.
11:40 Report of Legislative Committee, H. R. Chittick, New York, N. Y., Chairman.
12:00 Noon. Adjournment for luncheon.
AFTERNOON SESSION.
1:30 Call to order.
1:35 Report of Executive Committee, George E. Wedthoff, Chairman.
2:05 New business.
2:15 Unfinished business.
2:35 Choice of next Convention city.
2:40 Introduction of new officers.
2:45 Adjournment.

Former Conventions of the Association

Where They Have Met and When and The Names of the Officers Elected at Each

First Meeting.

Chicago, Ill., August 8, 1907.

W. W. Skinner, President, Chippewa Falls, Wis.
A. T. Hastings, Vice President, Spokane, Wash.
H. L. McNeil, Secretary, Paw Paw, Mich.
H. H. Shepard, Treasurer, Mason City, Ioca.

Second Meeting.

Des Moines, Iowa, August 19-20, 1908.

A. T. Hastings, President, Spokane, Wash.
W. R. Taylor, Vice President, Kalamazoo, Mich.
Varick C. Crosley, Secretary, Webster City, Iowa.
George Vaughan, Treasurer, Little Rock, Ark.

Third Meeting.

Seattle, Wash., August 11-12, 1909.

W. R. Taylor, President, Kalamazoo, Mich.
Lee C. Gates, Vice President, Los Angeles, Calif.
C. E. Lambert, Secretary, Rockville, Ind.
George Vaughan, Treasurer, Little Rock, Ark.

Fourth Meeting.

Detroit, Mich., July 26-27-28, 1910.

Lee C. Gates, President, Los Angeles, Calif.
Geo. Vaughan, Vice President, Little Rock, Ark.
C. E. Lambert, Secretary, Rockville, Ind.
J. C. Hamilton, Treasurer, Wahoo, Nebr.

Fifth Meeting.

Little Rock, Ark., October 17-18-19, 1911.

George Vaughan, President, Little Rock, Ark.
John T. Kenney, Vice President, Madison, Wis.
C. E. Lambert, Secretary, Rockville, Ind.
J. C. Hamilton, Treasurer, Wahoo, Nebr.

Sixth Meeting.

Galveston, Texas, September 24-25-26, 1912.

John T. Kenney, President, Madison, Wis.
M. P. Bouslog, Vice President, New Orleans, La.
C. C. Kagey, Secretary, Tuscola, Ill.
T. M. Scott, Treasurer, Paris, Texas.

Seventh Meeting.

Cedar Point, Ohio, August 26-27-28, 1913.

M. P. Bouslog, President, New Orleans, La.
H. L. Burgoyne, Vice President, Cincinnati, Ohio.
George E. Whitcomb, Secretary, Northwood, Iowa.
T. M. Scott, Treasurer, Paris, Texas.

Eighth Meeting.

Omaha, Nebr., August 31-Sept. 1-2, 1914.

H. L. Burgoyne, President, Cincinnati, Ohio.
L. S. Booth, Vice President, Seattle, Wash.
George E. Whitcomb, Secretary, Northwood, Iowa.
T. M. Scott, Treasurer, Paris, Texas.

Ninth Meeting.

San Francisco, Calif., August 24-25-26, 1915.

L. S. Booth, President, Seattle, Wash.
Jesse P. Crump, Vice President, Kansas City, Mo.
George E. Whitcomb, Secretary, Northwood, Iowa.
T. M. Scott, Treasurer, Paris, Texas.

Tenth Meeting.

Cincinnati, Ohio, September 14-15-16, 1916.

R. W. Boddinhouse, President, Chicago, Ill.
T. M. Scott, Vice President, Paris, Texas.
George E. Whitcomb, Secretary-Treasurer, Northwood, Iowa.

Eleventh Meeting.

Chicago, Ill., August 15-16-17, 1917.

T. M. Scott, President, Paris, Texas.
J. W. Mason, Vice President, Atlanta, Ga.
Mark M. Anderson, Secretary Treasurer, St. Louis, Mo.

Twelfth Meeting.

St. Louis, Mo., September 25-26-27, 1918.

J. W. Mason, President, Atlanta, Ga.
E. J. Carroll, Vice President, Davenport, Iowa.
A. J. Worman, Secretary Treasurer, Effingham, Ill.

Thirteenth Meeting.

Nashville, Tenn., September 24-25-26, 1919.

E. J. Carroll, President, Davenport, Iowa.
Worrall Wilson, Vice President, Seattle, Wash.
T. M. Scott, Executive Secretary, Paris, Texas.
George Wedthoff, Treasurer, Bay City, Mich.

Fourteenth Meeting.

Kansas City, Mo., September 9-10-11, 1920.

Worrall Wilson, President, Seattle, Wash.
W. H. Pryor, Vice President, Duluth, Minn.
Frank P. Doherty, Executive Secretary, Los Angeles, Calif.
Geo. E. Wedthoff, Treasurer, Bay City, Mich.

Fifteenth Meeting.

Des Moines, Iowa, September 15-16-17, 1921.

W. H. Pryor, President, Bay City, Mich.
Mark B. Brewer, Vice President, Oklahoma City, Okla.
Frank P. Doherty, Executive Secretary, Los Angeles, Calif.
Geo. E. Wedthoff, Treasurer, Bay City, Mich.

Sixteenth Meeting.

Cedar Point, Ohio, August 29-30-31, 1922.

Mark B. Brewer, President, Texarkana, Ark.
Geo. E. Wedthoff, Vice President, Bay City, Mich.
Richard B. Hall, Executive Secretary, Hutchinson, Kansas.
T. M. Scott, Treasurer, Paris, Texas.

The TIME September 4-5-6

The PLACE Omaha, Neb.

The Event { Seventeenth Annual Convention of
the American Asso. of Title Men

Every title man should attend this, the yearly convention of his trade organization.

Here is the opportunity to meet those of your profession from all over the country, form new acquaintances—exchange ideas.

The Association needs your presence there. You owe it to yourself and your business.

You will return with a bigger idea and resume your work with fresh vigor and a new determination.

Headquarters—Hotel Fontenelle.